

RETAIL/SERVICES PACKAGING PLAN

PACKAGE	# OF UNITS	LOCATIONS	RFP/CEP RELEASE	AVG. ANNUAL SALES	EST. INVESTMENT
SMALL PACKAGE #1 Outdoor Themed Wear	3	Concourse A	CEP Q1 2017	\$2.5M*	\$875,000
		Concourse C			
		N. Satellite			
SMALL PACKAGE #2 Gifts/Accessories	3	Central Terminal	CEP Q4 2015	\$5.8M*	\$1.3M
		Concourse D			
		N. Satellite			
SMALL PACKAGE #3 Technology Retail	3	Concourse A	CEP Q3 2016	\$4.2M	\$1.1M
		Concourse B			
		Concourse C			
SMALL PACKAGE #4 Shoeshine/Shoe Retail	3	Concourse A	CEP Q2 2016	\$200,000	\$150,000 (small investment)
		Concourse C			
		Concourse D			
SMALL PACKAGE #5 Duty Free/Specialty Boutique	2	Concourse A	CEP Q2 2018	\$2.5M	\$1M
		Concourse A			
SMALL PACKAGE #6 Manicure/Cosmetics	2	Concourse A	CEP Q2 2015	\$1.9M	\$660,000
		Concourse C			
SMALL PACKAGE #7 Massage/Skin Care	2	Concourse A	CEP Q2 2015	\$2.2M	\$682,000
		Concourse C			
SMALL PACKAGE #8 Jewelry Retail	2	Central Terminal	CEP Q1 2016	\$1.9M	\$600,000 (small investment)
		Concourse A			

All dates are contingent upon timely completion of infrastructure work.

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SINGLE UNIT #1 Local Themed	1	Central Terminal	CEP Q2 2016	\$1.3M	\$360,000 (small investment)
SINGLE UNIT #2 Children's Retail	1	Concourse B	CEP Q1 2017	\$1.2M	\$385,000 (small investment)
SINGLE UNIT #3 Clothing/Accessories	1	Central Terminal	CEP Q4 2015	\$1.7M	\$440,000 (small investment)
SINGLE UNIT #4 Travel Accessories/Retail	1	Central Terminal	CEP Q1 2016	\$1.8M	\$740,000
SINGLE UNIT #5 Branded Merchandise	1	Central Terminal	CFP Q3 2016	\$3.7M	\$1.1M
SINGLE UNIT #6 Local Themed	1	Concourse C	CEP Q3 2015	\$900,000	\$290,000 (small investment)
SINGLE UNIT #7 Large retail/Lifestyle Apparel	1	Concourse C/D	CEP Q2 2016	\$7M	\$2.8M
SINGLE UNIT #8 Hair Salon/Facial Care	1	Concourse A	CEP Q4 2016	\$950,000	\$400,000
SINGLE UNIT #9 Local Themed	1	Central Terminal	CEP Q2 2016	\$1.9M	\$450,000 (small investment)
SINGLE UNIT #10 Local Craft Themed	1	Concourse C	CEP Q3 2015	\$800,000	\$80,000 (small investment)

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PACKAGE	# OF UNITS	LOCATIONS	RFP/CEP RELEASE	AVG. ANNUAL SALES	EST. INVESTMENT
SINGLE UNIT #11 Lifestyle Apparel	1	Central Terminal	CEP Q3 2015	\$3.7M	\$1M
SINGLE UNIT #12	1	N. Satellite	CEP Est. Q1 2018	TBD	TBD
SINGLE UNIT #12	1	N. Satellite	CEP Est. Q1 2018	TBD	TBD
SINGLE UNIT #13	1	N. Satellite	CEP Est. Q1 2018	TBD	TBD
LARGE PACKAGE 2022 Hudson Convenience and Specialty Retail*	8	Central Terminal	RFP Q2 2018	TBD	TBD
		Central Terminal*			
		Concourse A			
		Concourse A			
		Concourse A			
		Concourse B			
		North Satellite			
North Satellite					
LARGE PACKAGE 2024 Hudson Convenience and Specialty Retail*	9	Central Terminal*	RFP Q1 2023	TBD	TBD
		Central Terminal*			
		Concourse C			
		Concourse C			
		Concourse D			
		S. Satellite			
		S. Esplanade			
		N. Esplanade			
Baggage Claim					

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PRELIMINARY

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